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Message Text

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71
ACTION COME-00

INFO OCT-01 EUR-25 ADP-00 EB-11 OMB-01 TRSE-00 STR-08

CIAE-00 INR-10 NSAE-00 RSC-01 RSR-01 /058 W
---------- 051166
R 251515Z JUL 73
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 4939

UNCLAS WARSAW 3650

E.O. 11652: N/A
TAGS: BEXP, BTRA, PL
SUBJECT: U.S. CHAMBER OF COMMERCE FACT-FINDING MISSION

PASS TO COMMERCE/BEWT

UNLESS OBJECTION PERCEIVED, DEPARTMENT REQUESTED TO
TRANSMIT FOLLOWING MESSAGE.

BEGIN TEXT

MR. EDWARD B. RUST
PRESIDENT
UNITED STATES CHAMBER OF COMMERCE
WASHINGTON, D.C.

DEAR MR. RUST:

WE HAVE READ WITH INTEREST RECENTLY OF YOUR ANNOUNCED PLANS TO LEAD A U.S. CHAMBER OF COMMERCE FACT-FINDING MISSION TO THE SOVIET UNION LATER THIS SUMMER TO EXPLORE WAYS AND MEANS OF EXPANDIN TWO-WAY TRADE.

I WOULD LIKE TO SUGGEST THAT YOU CONSIDER STOPPING IN POLAND, FOLLOWING YOUR STAY IN THE SOVIET UNION, FOR SIMILAR TALKS WITH THE POLISH CHAMBER OF FOREIGN TRADE. AMONG TH EASTERN EUROPEAN COUNTRIES, POLAND RANKS SECOND
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OVERALL AFTER THE USSR AS A TRADING PARTNER WITH THE

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UNITED STATES AND IN RECENT YEARS HAS BEEN IN FIRST PLACE IN TERMS OF EXPORTS TO THE U.S. MARKET. (IN 1972, U.S. EXPORTS TO POLAND TOTALED $112 MILLION AND IMPORTS FROM POLAND WERE $139 MILLION). IN THE PAST YEAR, WE HAVE SEEN A DRAMATIC IMPROVEMENT IN U.S.-POLISH ECONOMIC AND TRADE RELATIONS, INCLUDING THE ESTABLISHMENT OF A JOINT TRADE COMMISSION, EXTENSION OF EXPORT-IMPORT BANK CREDIT FACILITIES, AND A RAPID INCREASE IN U.S. EXPORTS, PARTICULARLY IN THE FIELDS OF MACHINERY AND EQUIPMENT. WE BELIEVE THE POLISH MARKDET OFFERS U.S. INDUSTRY EXCELLENT PROSPECTS FOR TRADE AND FOR JOINT VENTURES AS WELL.

WE FEEL CERTAIN THAT THE POLISH CHAMBER OF FOREIGN TRADE WOULD WELCOME A VISIT BY YOU AND YOUR TEAM FOLLOWING YOUR STAY IN THE SOVIET UNION. IN FACT, I UNDERSTAND THE CHAMBER'S PRESIDENT, MR. MICHAL KAJZER, EXTENDED AN INVITATION TO YOU TO VISIT POLAND WHEN HE CALLED ON YOU IN WASHINGTON ON APRIL 30TH OF THIS YEAR.

I BELIEVE A STOP HERE OF TWO OR THREE DAYS' DURATION WOULD PROVIDE SUFFICIENT TIME FOR DISCUSSIONS WITH POLISH FOREIGN TRADE OFFICIALS AND BUSINESSMEN, AS WELL AS FOR SELECTED PLANT VISITS.

I WOULD VERY MUCH APPRECIATE RECEIVING YOUR REACTIONS TO THESE THOUGHTS, WHICH MIGHT BEST BE PASSED ON TO ME THROUGH THE DEPARTMENTS OF STATE AND OF COMMERCE.

SINCERELY YOURS,
R.T. DAVIES
AMBASSADOR
AMERICAN EMBASSY
WARSAW, POLAND

END TEXT
DAVIES

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